Business case 2 / Benefit



Target: all emoployees that would benefit from Mobu solution

PER MONTH	FITNESS SUBSCRIPTION	MOBILITY BUDGET	MOBU VS FITNESS SUBSCRIPTION
Cost employer*	166 PLN	166 PLN	-
Cost employee	27 PLN	27 PLN	-
Total cost	193 PLN	193 PLN	-
Benefit utilization (% that is reallly used) Effective amount	37%	76%	almost 2 x better
	55** PLN	105*** PLN	money investment

^{*}Health and pension contribiution included. In case of Mobility Budget polish law allow for no contribiution under some conditions.

^{**}Fitness subscription cost: 150 PLN / Not used money can't be prolonged or returned /

^{***}Mobility Budget: (deducted including card mobu card 45 PLN) / Not used money can be prolonged or returned / Scenario does not include addition fiscal benefit that are possible (ZUS)